

WINTER 2017

THE WELCH TIMES



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Audit • Tax • Accounting • Consulting

THE GRAND CASINO 2016



Welch LLP presented The Grand Casino on November 9th, 2016 at the Canadian War Museum in partnership with the Ottawa Business Journal, PWL Capital and Versature.

The event raised \$30,000 for the Ottawa Regional Cancer Foundation! Thank you to all of our sponsors and attendees for your support!

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RECIPIENTS OF BEST PERFORMANCE IN MARKETING AT THE BOBS



Take a look at this great video produced by Waterbridge Creative Media showcasing Welch LLP. We were the recipients for Best Performance in Marketing at the Best Ottawa Business Awards presented by the Ottawa Business Journal and the Ottawa Chamber of Commerce.

[WATCH](#)

TORONTO IS A CITY WE CALL HOME



Check out this video to see how we've grown in Toronto and have become successful contributors to the local community.

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A YEAR IN REVIEW



2016 was another great year for Welch LLP. Thank you to everyone who made this year a success!

[WATCH](#)

MEDIA LIBRARY



TOP 10 TAX ISSUES FOR CHARITIES (LIVE WEBINAR)

January 26th, 2017 at 2:00 PM

Join our panelists as they explore the issues you need to be aware of to avoid CRA sanctions. Welch LLP specialists Damian Laflamme- Senior Tax Manager, and Christa Casey- NPO Sector Leader and Partner, will identify the top 10 compliance issues that registered charities face.

[REGISTER NOW](#)



WEBINAR - REAL ESTATE TRANSACTIONS: LAND TRANSFER TAX & HST

Join Welch LLP Partner Garth Steele and Sybil Johnson-Abbott of Soloway Wright LLP to learn more about how land transfer tax is calculated, available rebates and reductions, HST issues, and election for NIL consideration.

[LISTEN NOW](#)



WEBINAR - BOOKKEEPING 101: WHAT YOU NEED TO KNOW

Learn about available tools, costs and more to increase efficiencies for your bookkeeping. Features Managing Partner Micheal Burch, Toronto Partner Kathy Steffan, Bookkeeping Team Lead Alexandre Lalonde, and special guest Andrew Kent, co-founder of Dominion City Brewing!

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INDUSTRY REPORT - 2016 CANADIAN ADVERTISING AGENCY

In this report you will find information on the current state, trends and future growth of the advertising agency industry in Canada. The information within this document has been sourced by IBISWorld.

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ENHANCEMENT TO THE CANADA PENSION PLAN

The government of Canada is proceeding with an enhancement of the Canada Pension plan with the modifications phased in from 2019 to 2025. The following key changes will apply...

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WATCH OUT FOR WORKING CAPITAL - PART 1

You've found a target company, made an offer, completed weeks of due diligence, spent countless hours planning for integration and just before you're ready to sign on the dotted line, the notion of working capital hits the negotiation table.

[READ MORE](#)



ESTATE TAX OBLIGATIONS

Canada does not have an estate or inheritance tax per se, but there are significant tax obligations and requirements. If you have agreed to be the Executor of the Will you should be aware of these responsibilities.

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THE DO'S AND DON'TS OF WRITING A RESUME

You have attended some networking events, met representatives from various firms and have come to a decision on where you would like to apply. Now it is time to brush up your resume and submit your application.

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HOW THE "ASPE" GUIDELINES AFFECT YOUR BUSINESS

In 2011 the accounting landscape in Canada changed with the introduction of Accounting Standards for Private Enterprises ("ASPE"). ASPE introduced a new set of accounting guidelines for privately held Canadian companies.

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A BALANCED APPROACH TO DRIVING SHAREHOLDER VALUE

Companies both large and small can benefit from having strong corporate governance systems in place to not only increase performance, but also to be used as an effective tool to drive value in an acquisition.

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For more great blogs, visit welchllp.com



MICHEAL BURCH RECEIVES FELLOWSHIP WITH CPA ONTARIO

Managing Partner Micheal Burch received his Fellowship, becoming an FCPA with CPA Ontario!



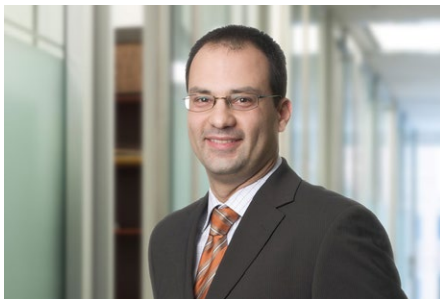
2016 CHRISTMAS CHEER BREAKFAST RAISES \$120,000

Congratulations to Partner Jim McConnery and everyone who helped make this year's Christmas Cheer Breakfast a huge success!



ALAN TIPPETT JOINS WELCH AS OUR DIRECTOR OF U.S. TAX ADVISORY SERVICES

We are delighted to welcome Alan Tippett to the Welch LLP team!



CONGRATULATIONS TO OUR NEW PARTNER, ZORAN VRANJKOVIC!

The partners and staff at Welch LLP would like to congratulate Zoran on becoming a Partner at our Ottawa office.



SATCOM DIRECT COMPLETES ACQUISITION OF TRUENORTH AVIONICS

After serving as the exclusive financial advisor to TrueNorth Avionics, we are very pleased to announce the closing of this deal in late November.



CANDACE ENMAN FEATURED IN THE OCA CONSTRUCTION COMMENT MAGAZINE

WelchGroup Consulting's Candace Enman is featured on pg 11 of the OCA Construction comment magazine! Learn how to value your business.



WELCH LLP PRESENTS GRAND CASINO CHEQUE FOR \$30K TO THE ORCF



CONGRATULATIONS TO ALL OF OUR SUCCESSFUL CFE WRITERS!



CONGRATULATIONS TO WELCH MASTER OF ACCOUNTING GRADS!

CLIENTS IN THE NEWS

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MBO NAMED CANADA'S
"NUMBER ONE BROKERAGE BY
VOLUME" IN CMP MAGAZINE



THE BETTER SOFTWARE
COMPANY CONTINUES GROWTH
WITH NEW FUNDING ROUND



CLINICONEX READIES FOR
EXPANSION



TIME FOR MORE - CENTENNIAL
GLASS TURNS 50



BRANCHE FEATURED IN
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LANSDOWNE TECHNOLOGIES LTD
CELEBRATES 40 YEARS IN
BUSINESS



IBIONICS NAMED WINNER OF THE
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