## TOP 10 TAX PLANNING STRATEGIES FOR BUSINESS OWNERS





- Structure business ownership to multiply access to the capital gain exemption (for 2017 \$835,714). Get organized at least two years in advance of sale and include various family members (spouse, children, grandchildren, parents, siblings, etc).
- Structure a transaction to defer half of the tax applicable to the sale of a business. Plan does not require advance structuring.
- O3 Customize wills to minimize Ontario probate fees.
- Review current remuneration strategy in light of recent increase in personal tax rates and changes to corporate taxation of investment income.
- Make prescribed rate loans to split income with a spouse, minor children or grandchildren.
- 06 Include a trust as a private company shareholder such that dividends may flow to adult children and spouses.
- 07 Plan for the succession of assets to the next generation to avoid conflict and ensure desired tax results.
- Use a trust to limit one's terminal tax liability, while still providing flexibility to undo the freeze if necessary.
- 09 Employ a holding company as a deferral vehicle to invest after-tax profits earned by an operating company.
- 10 Segregate real estate assets from business assets to achieve greater flexibility in exit and estate planning.

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