

WELCH QUARTERLY NEWS

Hello and welcome to The Welch Times - our way of informing you of relevant accounting, tax and advisory topics we think you ought to know. Continue reading to learn more about the exciting stuff going on in our 100th year!

MEDIA LIBRARY

Blogs, Webinars, Videos



THE OTTAWA BUSINESS GROWTH SURVEY

Dive into feedback collected from over 1000 local business leaders in the Ottawa region by downloading the Ottawa Business Growth Survey today!

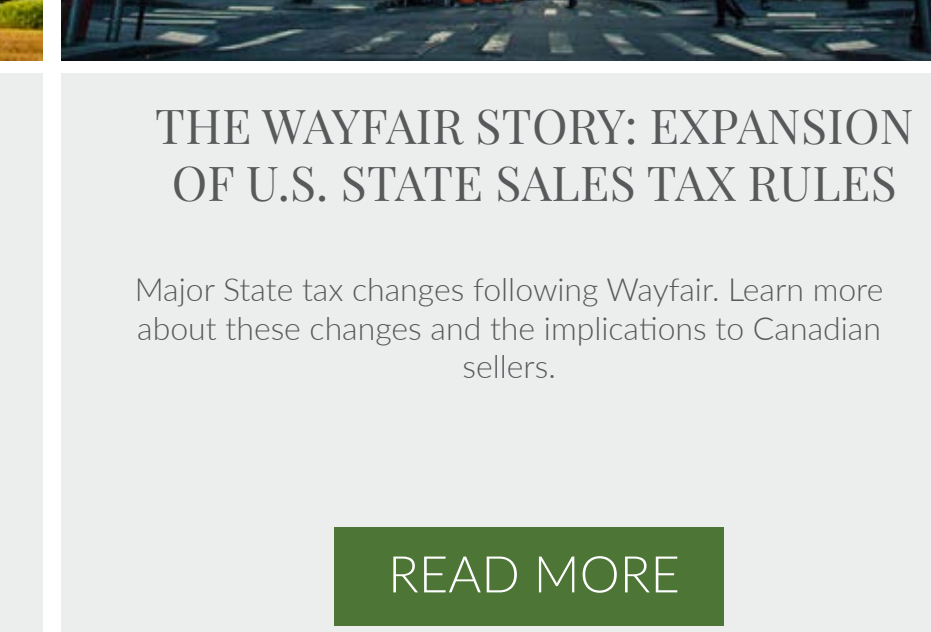
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ADVANCED NEGOTIATING: FINDING THE WIN-WIN

Did you miss our live webinar "Advanced Negotiating: Finding the Win-Win," featuring Welch LLP's Managing Partner, Michael Burch and international negotiation expert Peter Hiddema? No problem! Download and watch the recorded version today!

[WATCH NOW](#)



THE WAYFAIR STORY: EXPANSION OF U.S. STATE SALES TAX RULES

Major State tax changes following Wayfair. Learn more about these changes and the implications to Canadian sellers.

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TOP 10 GST/HST ISSUES SEEN IN OUR PRACTICE

Have you encountered any of these common GST/HST issues? Mona Tessier highlights these issues and why people may have this misconception.

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TOP 10 SR&ED ITEMS TO BE CONSIDERED

When preparing or filing a SR&ED claim, there are many things to be considered outside of the standard five question format.

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THE KEY TO A LOCKED BOX

Thinking of selling your business? The LOCKED BOX mechanism can increase control of the process for the seller, and eliminate the need for messy purchase price adjustments after closing. Learn more about this approach.

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#WELCHFAM IN THE COMMUNITY

Welch LLP Gives Back



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HANNAH STEELE: WELCH LLP STAFF ACCOUNTANT & OTTAWA REDBLACK'S CHEERLEADER

"Although it is busy handling a full-time job in accounting and these additional extra-curriculars, it is all so worth it for the memories and fun I get to continue having during my 20's." - Hannah Steele, CPA, CA - Staff Accountant

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WELCHGROUP CONSULTING ACQUIRES CAPACITY FINANCIAL

WelchGroup Consulting is excited to announce that it has acquired Capacity Financial Consulting Inc. Welcome Adam Nihmey, CFA, CBV, as our Managing Director of Valuation and Litigation Support!

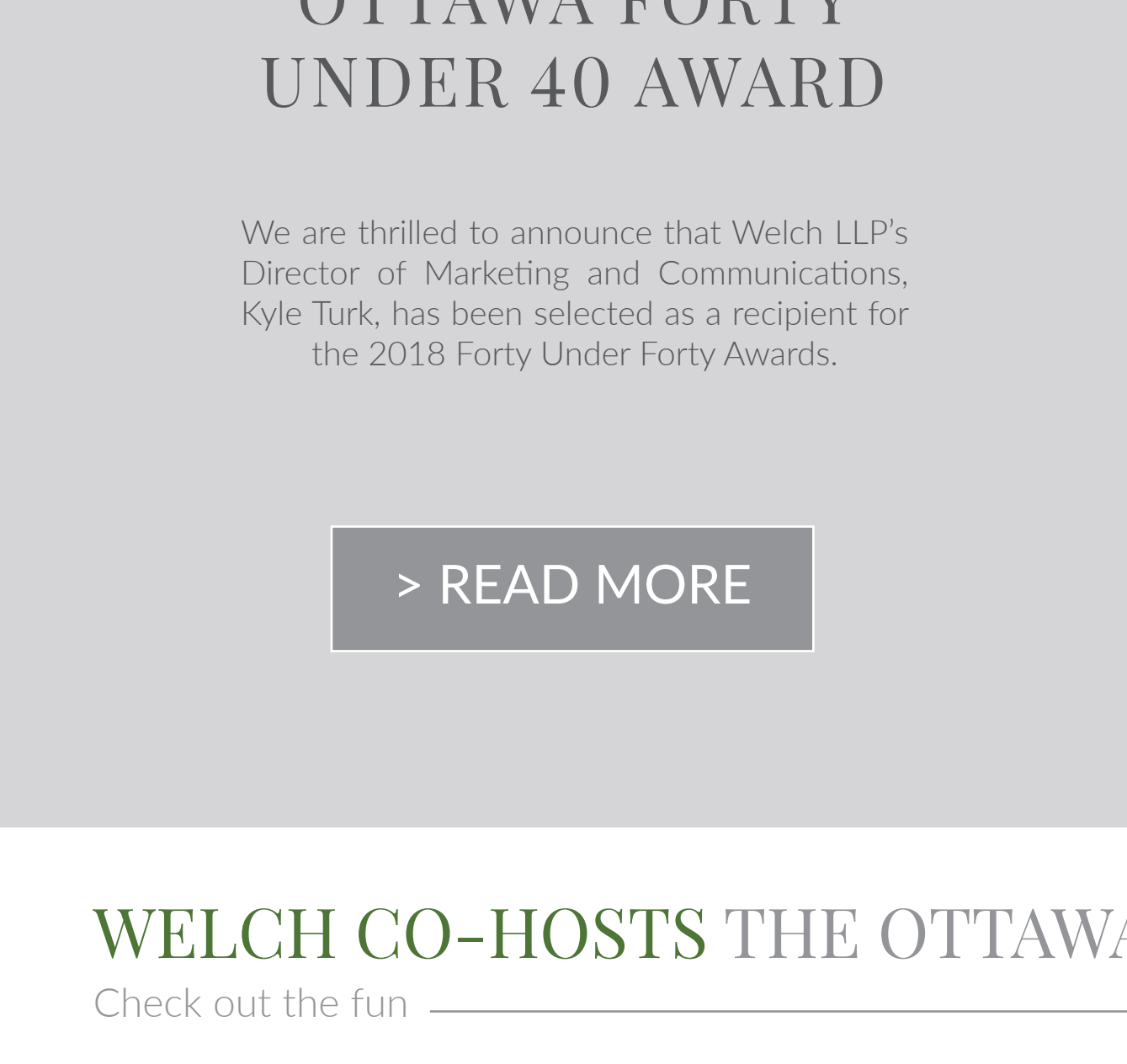
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CANDACE ENMAN RECOGNIZED BY THE OTTAWA NETWORK FOR EDUCATION

Candace Enman, President of WelchGroup Consulting, has recently been recognized as one of the Ottawa Network for Education (ONFE)'s long-standing monthly donors.

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KYLE TURK: OTTAWA FORTY UNDER 40 AWARD

We are thrilled to announce that Welch LLP's Director of Marketing and Communications, Kyle Turk, has been selected as a recipient for the 2018 Forty Under Forty Awards.

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WELCH CO-HOSTS THE OTTAWA BUSINESS GROWTH SURVEY

Check out the fun



WELCH LLP PRESENTS

Grand CASINO

TICKETS NOW AVAILABLE

THEGRANDCASINO.CA

USE PROMO CODE "WELCHCASINO" FOR \$15 OFF - EXPIRES AUG 1, 2018

NOVEMBER 16, 2018

SHAW CENTRE, OTTAWA | 7:00-11:00PM

Centre **Shaw** Centre

Meridian

Ottawa Regional Cancer Foundation

Fondation du cancer de la région d'Ottawa